

03 July 2025

Request of an offer No. 01/6809-9.30

**Re: Invitation to the tender for the supply of graphite electrodes to the enterprises of Metinvest Group**

Dear Sirs,

Please be informed that METINVEST HOLDING, LLC is hereby announcing the tender for the supply of graphite electrodes to the enterprises of Metinvest Group in Ukraine during August 2025 – January 2026 in accordance with the requirements as per the Attachment No. 1 hereto.

We invite you to participate in the above tender and send us Your offer in accordance with the following requirements for the contents of the offer:

Parameter	Requirements for the offer	
Product name	Indicate the full name and the quantity of the offered products	Mandatory requirement
Producer	Indicate the name of the producer	Mandatory requirement
Applicable standards	Indicate the name of the standard or technical specifications to which the products conform	Mandatory requirement
Product quality	Indicate the guaranteed quality parameters of the products in accordance with the list as per the Attachment No. 1 hereto	Mandatory requirement
Unity of measure	ton / piece	Mandatory requirement
Quantity	Indicate the quantity of products offered for delivery	Mandatory requirement
Delivery basis	Select one or more possible delivery bases from FOB/CIF/FCA/DAP/DDP according to Incoterms 2020	Mandatory requirement
Currency of the contract	UAH/USD/EUR	Mandatory requirement
Price in the currency of the contract	Indicate the price without VAT for each offered delivery bases	Mandatory requirement
Payment terms	By wire transfer within 60 or more calendar days from the date of delivery; or indicate Your terms*	Mandatory requirement
Delivery period	August 2025 – January 2026 according to the final schedule agreed with the buyer	Mandatory requirement
Delivery schedule	Indicate the possible approximate schedule of delivery of products to consumers (the preferred schedule is specified in Attachment No. 1)	Mandatory requirement

Parameter	Requirements for the offer	
Company status	Indicate the status of the company towards the producer by choosing one of the following options: Producer / Trader / Distributor	Mandatory requirement
Other conditions	Attach the Reference list (for the new suppliers only)	Mandatory requirement
Date and time of the start of accepting offers (time GMT +2:00)	<b>July 04, 2025, 09:00</b>	Mandatory requirement
Date and time of the end of accepting offers (time GMT +2:00)	<b>July 09, 2025, 12:00</b>	Mandatory requirement
Form of the products sourcing procedure	Public absentee tender	
Form of the offers submission	<b>The tender is conducted in two rounds by submitting offers on the SAP Ariba Sourcing electronic platform at <a href="http://metinvest.supplier-eu.ariba.com/">http://metinvest.supplier-eu.ariba.com/</a></b>	
Best offer selection criteria	Minimum price counting the cost of financing; ability to meet the required shipping schedule; payment terms; product quality; cooperation experience; company status towards the producer	
Attachments	Attachment No. 1 – Graphite electrodes quality requirements and quantity to be delivered	

\*the basic payment terms used by Metinvest Group companies is deferred payment. If your offer provides for full or partial prepayment, please send Your financial statements (audited and/or certified by the company's executive) for the latest reporting period along with Your offer.

Offers received after the deadline specified in this invitation or sent to other addresses will not be considered. Please indicate the data of Your contact persons and their telephone numbers in Your offer.

If You have any concerns regarding the work of the Tender Committee, please submit Your complaints to the Appeal Board by completing the electronic form on the official website of Metinvest Group at <https://metinvestholding.com/en/procurement/appeals-board> within 3 days from the date of receipt of the notice on the results of the tender.

According to the procurement policies of Metinvest Group, in order to participate in the tenders announced by Metinvest Group new suppliers must be prequalified for the delivery of the relevant group of materials. Please address Your questions on the prequalification process to the manager in charge (contact details are indicated below).

Following the results of the tender, a pre-contractual on-site inspection of the potential winning bidder can be carried out in order to determine the sufficiency of the supplier's technological, financial, organizational, legal capabilities to fulfill his obligations in accordance with the terms of the tender.

By conducting a tender, we do not undertake any obligations to enter into an agreement with the bidder, including the winning bidder, and do not undertake any obligations to purchase products that are the subject of this tender from the bidder, including the winning bidder.

This notice does not constitute a preliminary contract or an offer, including a public offer.

The company that submitted an offer and was announced the winner of the tender shall agree to sign the supply contract with the buyer on the conditions set forth in the offer and guarantees price inalterability during the delivery period.

We hope for the mutually beneficial cooperation.

Sincerely Yours,

**Oksana KHILIYENKO**  
**Lead Manager**  
**Strategic raw materials & Energy purchasing office**  
**Commercial Directorate**  
**METINVEST HOLDING, LLC**

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